

## The Responsible Investor's Guide

Be part of the solution!







# What is Responsible Investing?

Responsible investing means considering more than just the financial indicators when investing; it means assessing the positive and negative impacts of business operations.



#### 2005

## United Nations launches initiative to develop Principles for Responsible Investment

- The United Nations sets up a committee of 20 influential investors from 12 di°erent countries.
- The mandate of the committee is to define the fundamental principles of responsible investing.



#### 2006

#### Adoption of the Principles for Responsible Investment:

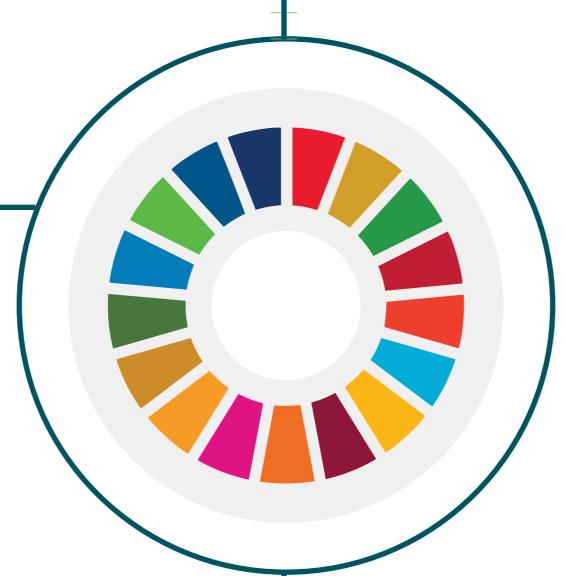
- The UN establishes Principles for Responsible Investment (PRI).
- Mission:
  Provide a framework companies can use to achieve a better return on investments over the long term, and make markets more



# UN establishes the 17 Sustainable Development Goals (SDGs): A list of global goals to end poverty, protect the planet and ensure that all people enjoy peace and prosperity

by 2030.

- To support companies and investors who want to invest sustainably and improve their ESG (environmental, social and governance) practices, the United Nations establishes 17 Sustainable Development Goals.
- These goals are a universal call to action to end poverty, protect the planet and improve the daily lives of people all around the world, while opening up new prospects for the future.





#### 2021

sustainable.

#### Responsible investment today:

- More than 4,000 signatories to the principles of responsible investment in over 170 countries, including RGP Investments.
- Close to \$110"trillion assets under management (AUM).

## Understanding Responsible Investment

Three Main Pillars:



#### 1 NO POVERTY



To create sustainable jobs and foster equality, economic growth must be shared.

#### 2 ZERO HUNGER



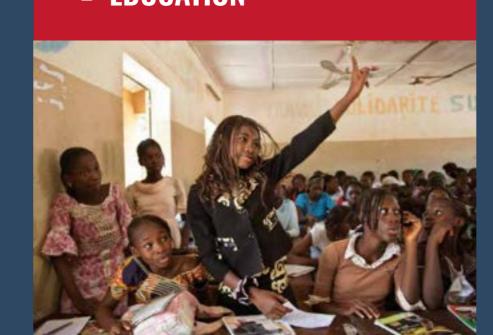
The food and agriculture sector o°ers k ey pathways to development and is central to the eradication of hunger and poverty.

#### 3 GOOD HEALTH AND WELL-BEING



Helping people live healthy lives and supporting the health and well-being of all is vital to sustainable development.

#### 4 QUALITY EDUCATION



Getting a good education is fundamental to improving people's lives and sustainability.

#### 5 GENDER EQUALITY



Equality of the sexes is not only a basic human right, it is also critical to creating a peaceful, prosperous and sustainable world.

# G CLEAN WATER AND SANITATION

Providing universal access to clean water is vital to creating the world we want to live in.

#### 7 AFFORDABLE AND CLEAN ENERGY



Green energy is an opportunity to change lives, the economy and the planet.

#### B DECENT WORK AND ECONOMIC GROWTH



To truly eliminate poverty, we need to reconsider and reframe our economic and social policies.

#### 9 INDUSTRY, INNOVATION AND INFRASTRUCTURE



Investment in infrastructure is vital to achieving sustainable development.

# The 17 Sustainable Development Goals of United Nations

# 10 REDUCED INEQUALITIES

Reduce inequalities within and between countries.

#### 1 SUSTAINABLE CITIES AND COMMUNITIES



The future we want has cities that o°er diverse opportunities for all.

#### 12 RESPONSIBLE CONSUMPTION AND PRODUCTION



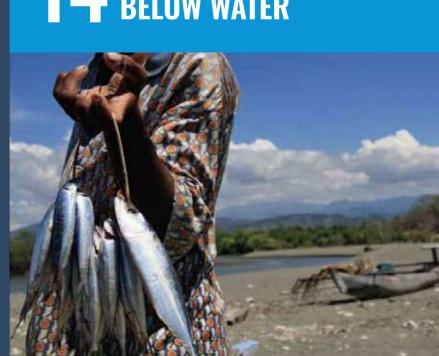
The goal of sustainable consumption and production is to "do more and better with less."

#### 13 CLIMATE ACTION



The fight against global warming cannot be separated from the drive to sustainability.

#### 14 LIFE BELOW WATER



Wise and careful management of our oceans is vital for a sustainable future.

#### 15 LIFE ON LAND



Deforestation and desertification pose major challenges to sustainability.

#### 16 PEACE, JUSTICE AND STRONG



We need to foster peaceful and inclusive societies, with access to justice for all and strong, responsible and e°ective institution at all levels.

#### 7 PARTNERSHIPS FOR THE GOALS



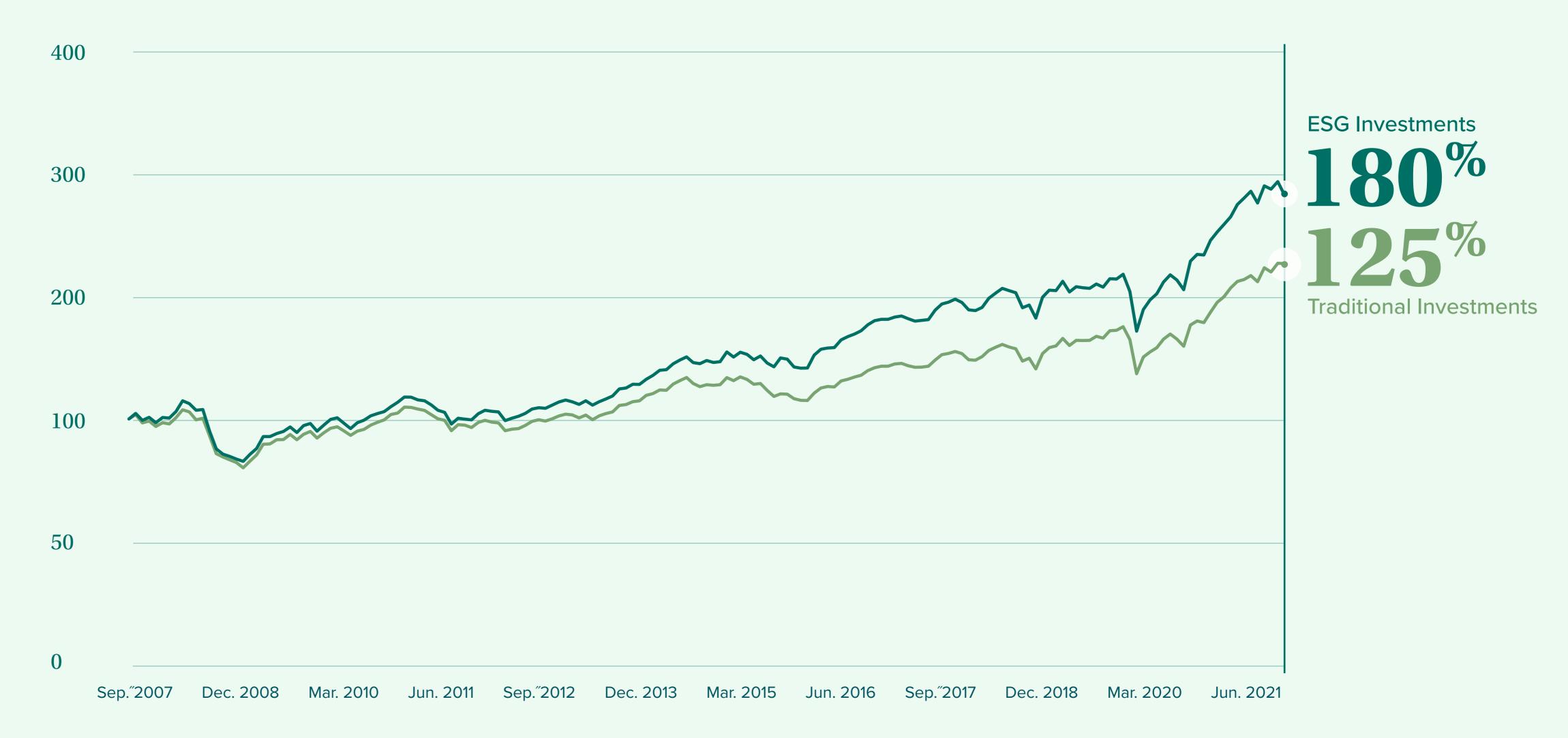
Sustainability requires inclusive partnerships built on shared principles and values, a common vision, and common goals.



#### Performance

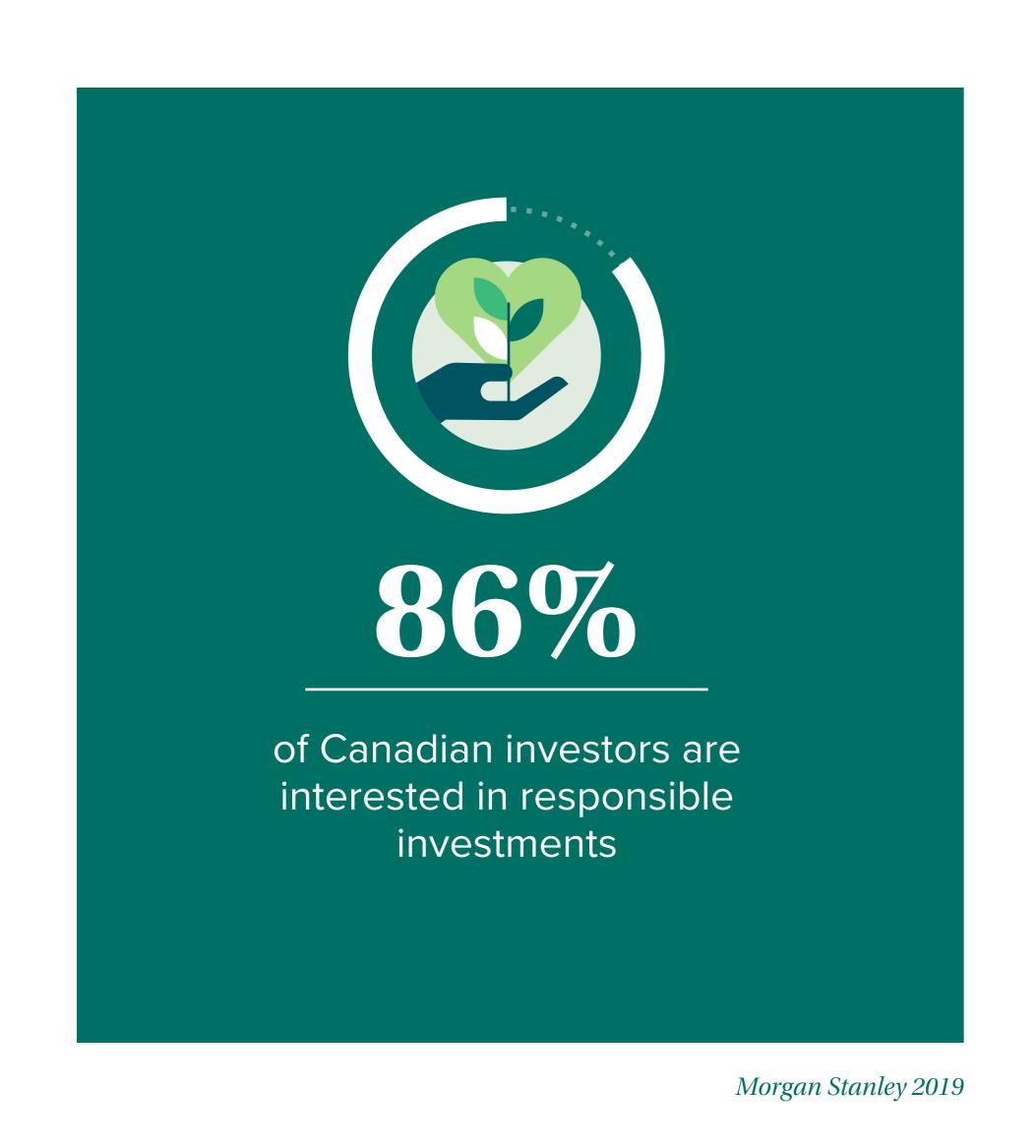
True or false: Responsible investing hurts the investor's returns?

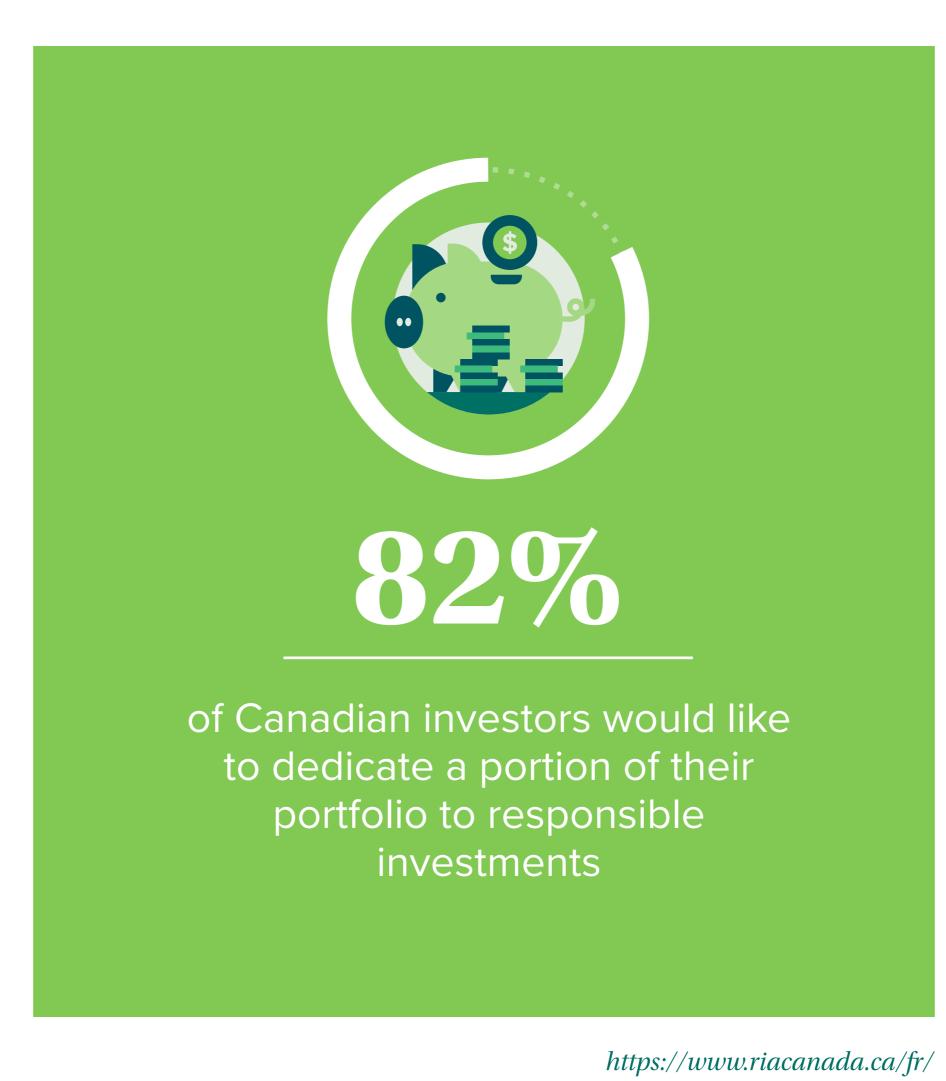
FALSE: In fact, organizations
that adopt practices in line with
responsible investing
outperform.

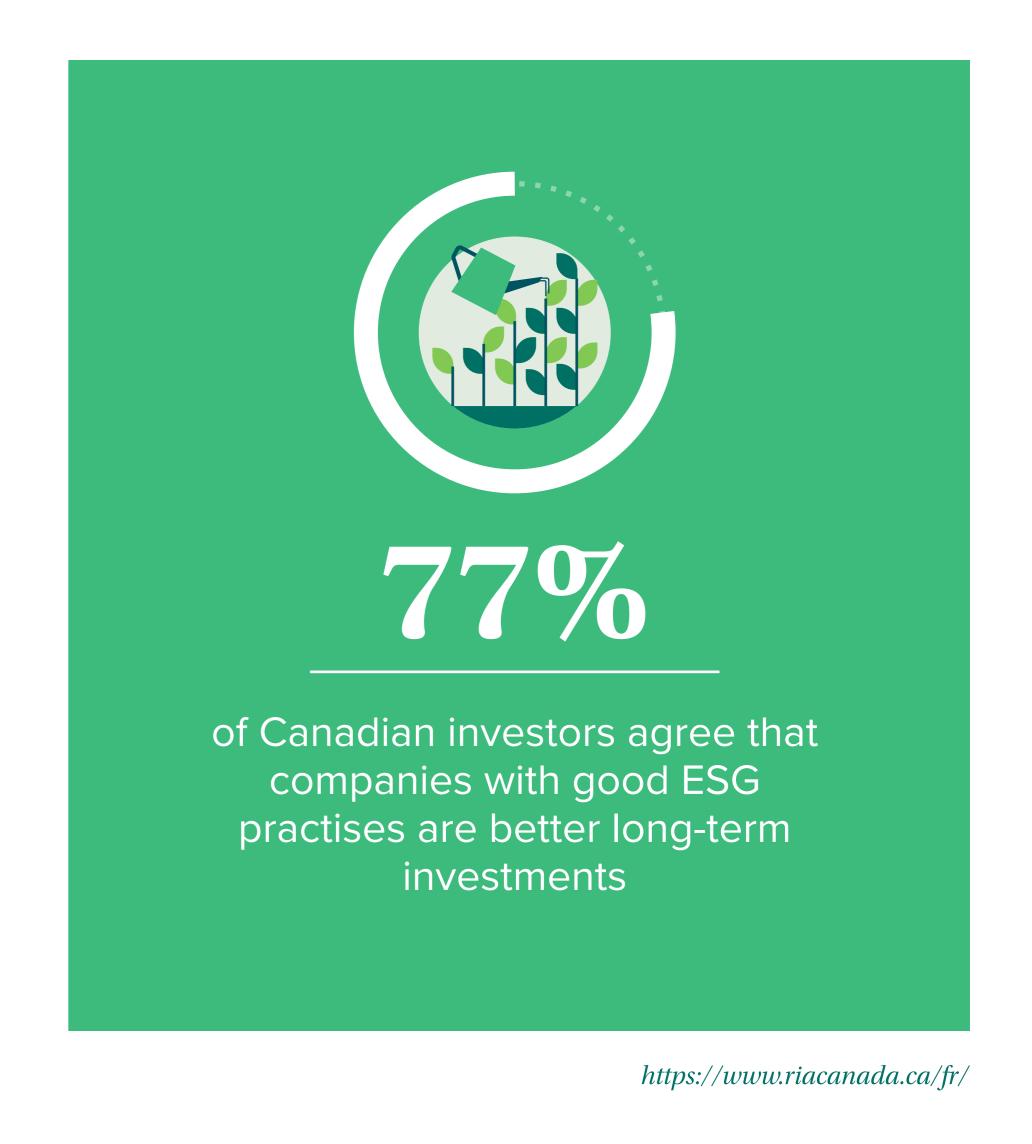


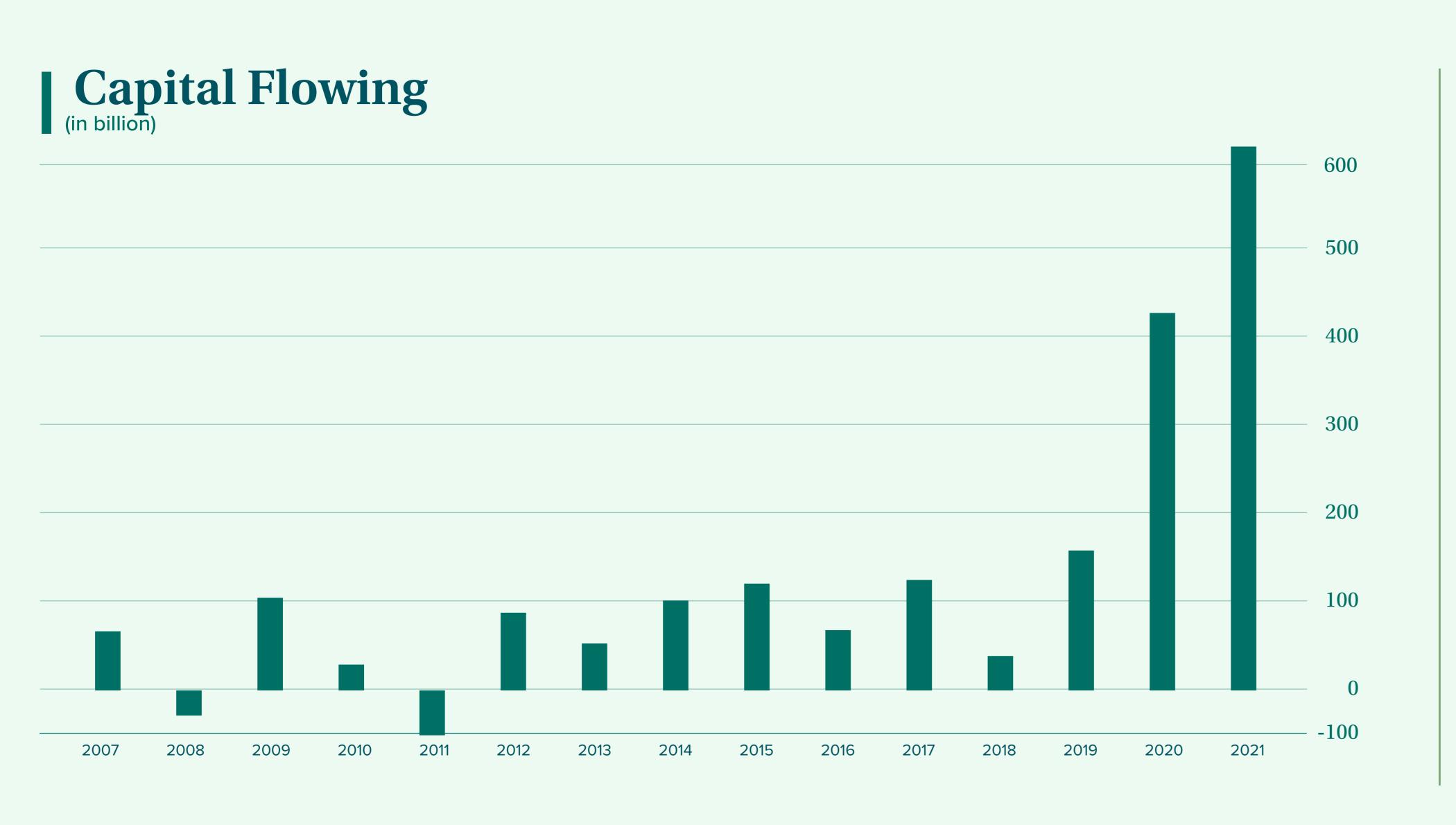
Morningstar direct, as at 06/30/2022 The graph is only meant to show how the performance of ESG investing has evolved since September 2007.

#### The Growing Popularity of Responsible Investing









The capital flowing into responsible investments has seen exponential growth in recent years.

Morningstar direct, as at 06/30/2022



## Our investment philosophy

Maximizing impact while minimizing ESG risk

#### Impact vs ESG Risk

**Greater impact** 



HIGH IMPACT LOW ESG RISK HIGH IMPACT HIGH ESG RISK

Low ESG risk High ESG risk

LOW IMPACT LOW ESG RISK LOW IMPACT HIGH ESG RISK

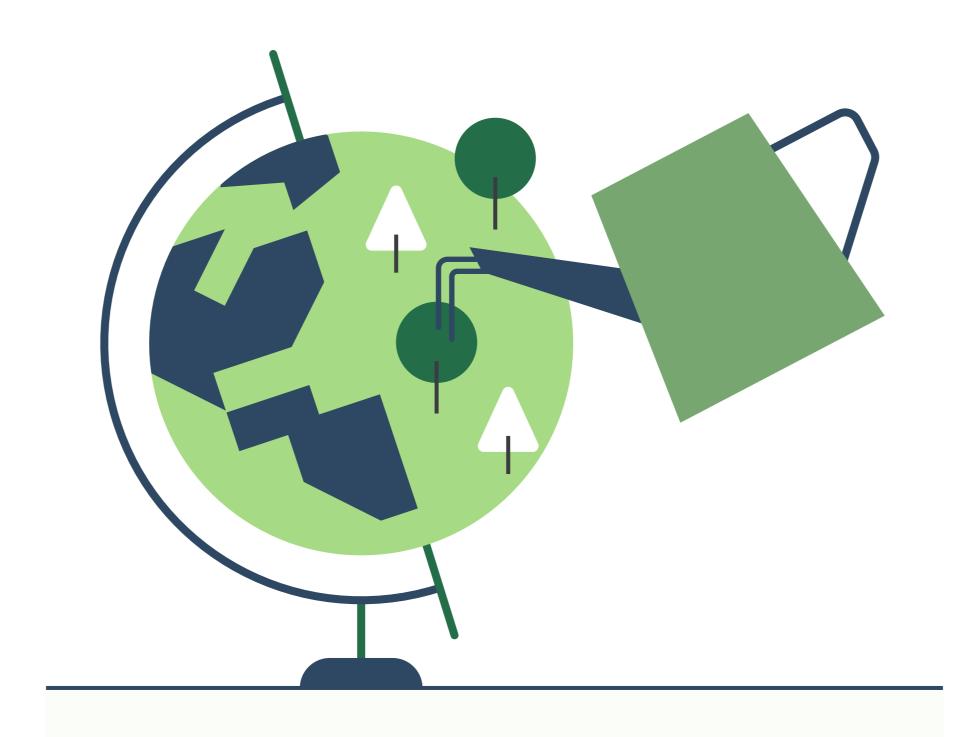
## Why GreenWise?

Lesser impact

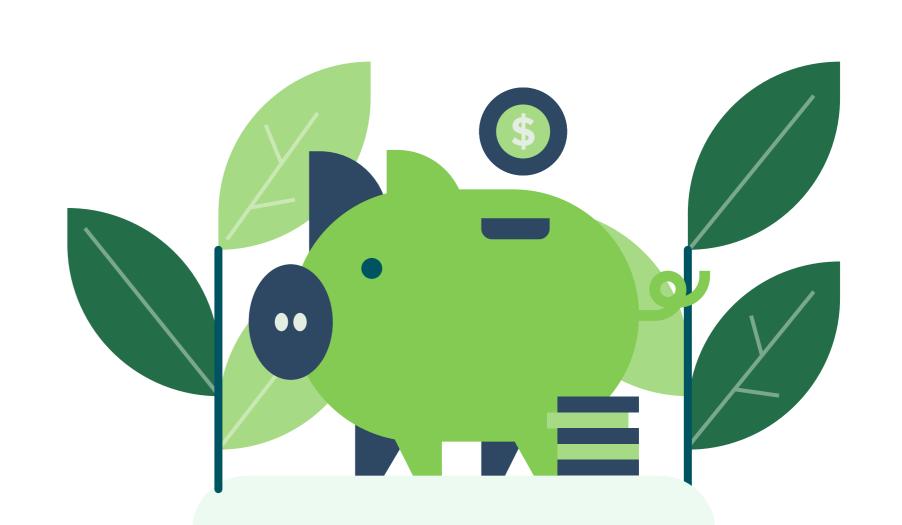
You want:



To invest aligned with your values.



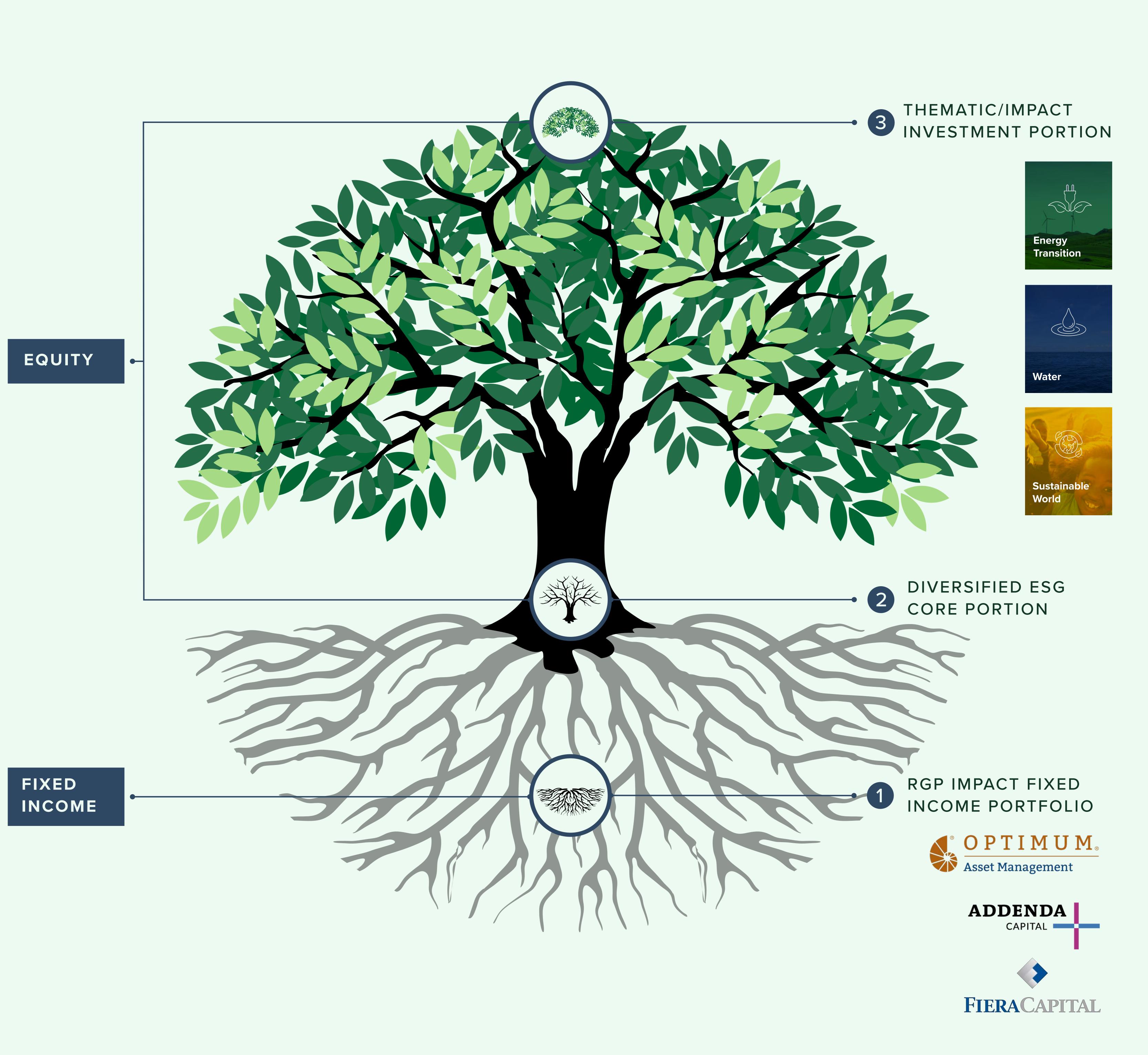
To make a di°erence for future generations.

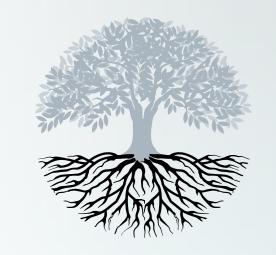


To invest without compromising your returns, society, or the environment.

#### Construction of GreenWise portfolios

Three key components





#### 1. Fixed Income—RGP Impact Fixed Income Portfolio

- Contribute to financing companies or projects that are beneficial to the environment and society.
- Benefit from the expertise of renowned institutional managers
- Three Canadian asset managers with recognized leadership in impact fixed income investing and proven track records.

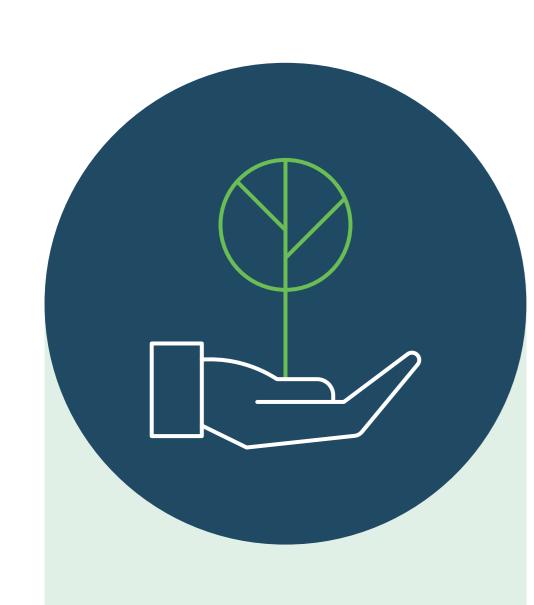
See the section dedicated to RGP Impact Fixed Income Portfolio on https://portefeuillesgreenwise.com/en/impact-fixed-income/







Example of project the fund helps support:



#### Algonquin Power Green Bond

#### Climate change

**Sector of Interest** 



Renewable energy

Description



This green bond will be used to finance and/or refinance investments made in renewable power generation assets or businesses and to support the development of clean energy technologies.

#### Impact Measurement



- Renewable energy produced on-site
- Renewable energy generation capacity

#### Related Sustainability Objectives



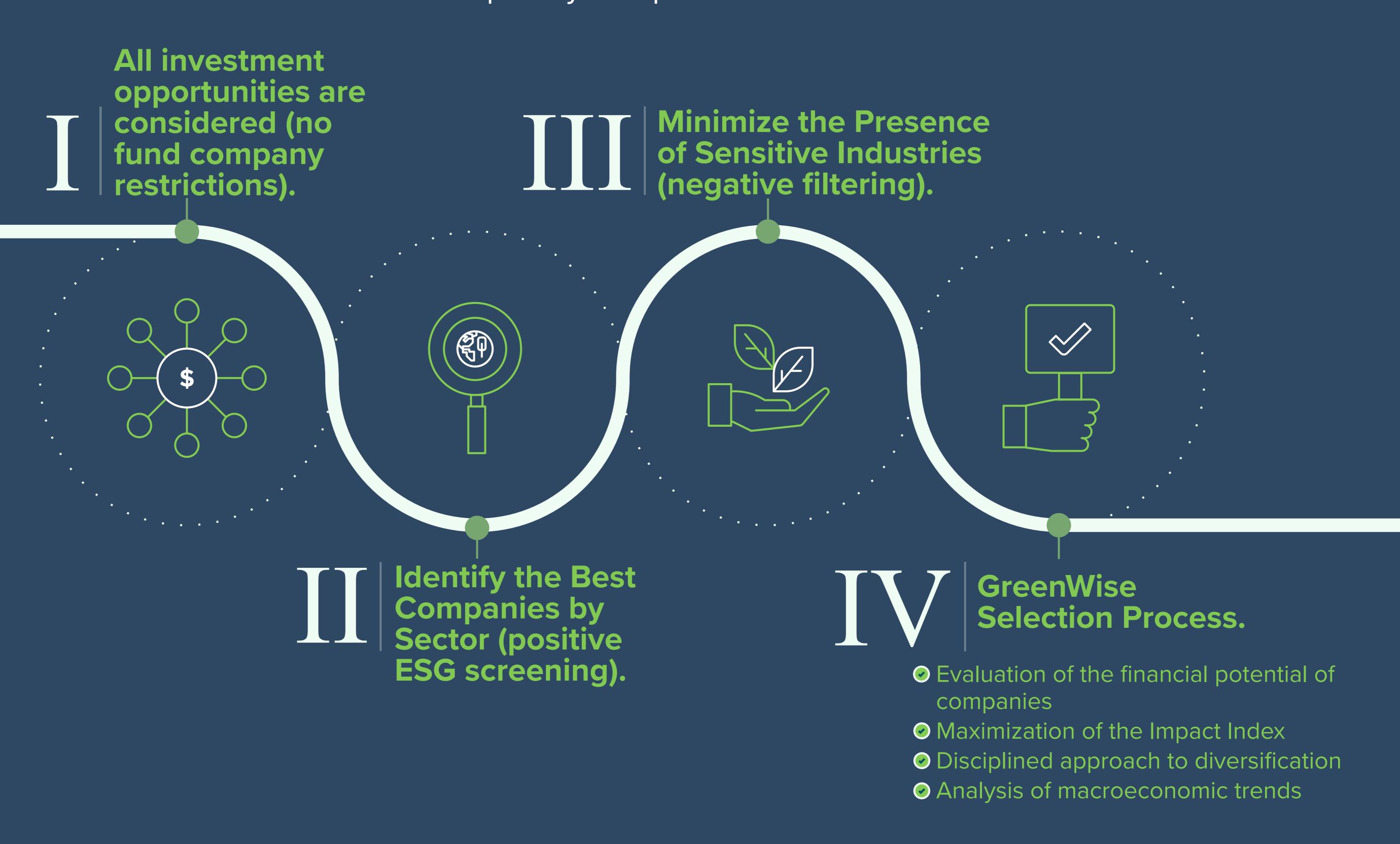






#### 2. Equity—Diversified ESG Core

Our highly conscientious managers are completely independent.



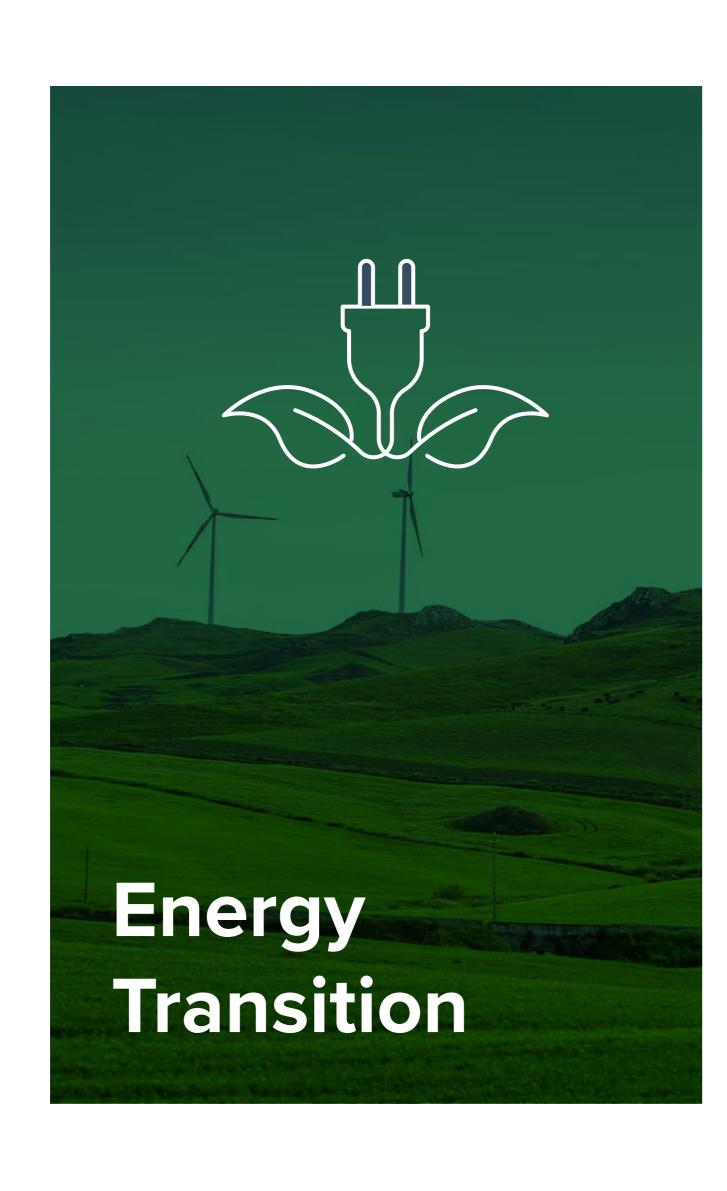


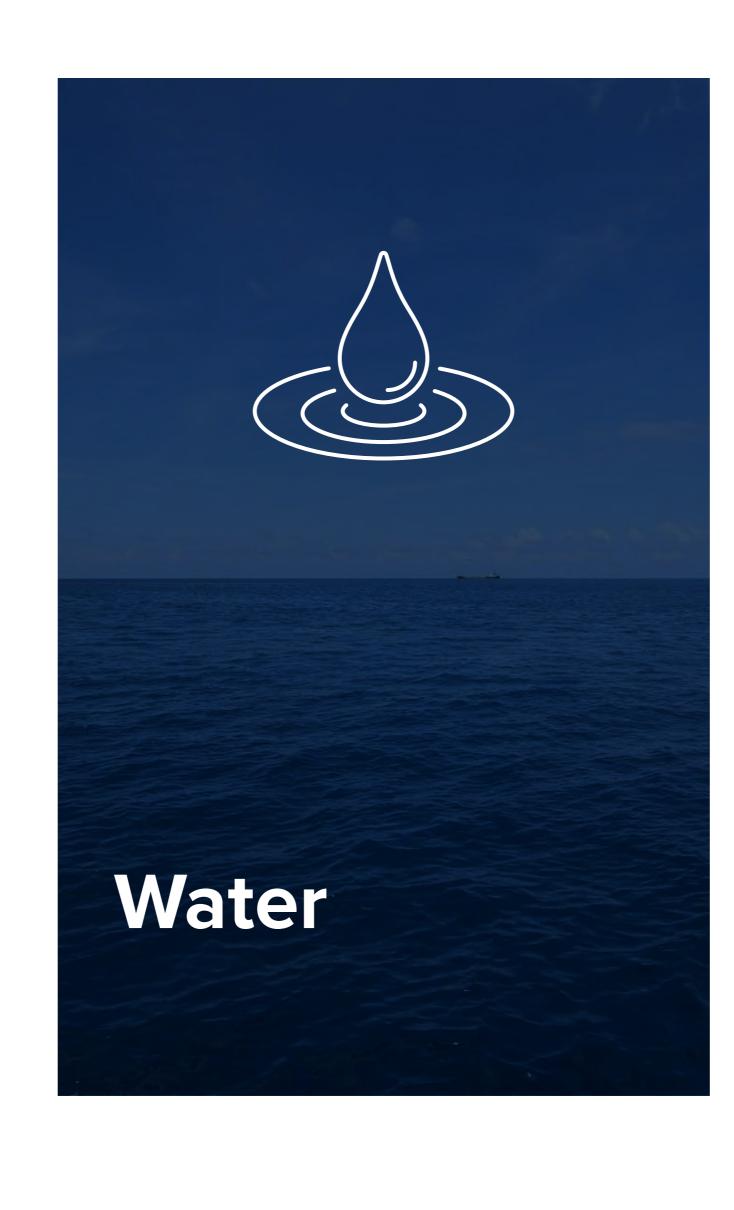
#### 3. Equity—Thematic/Impact Investment

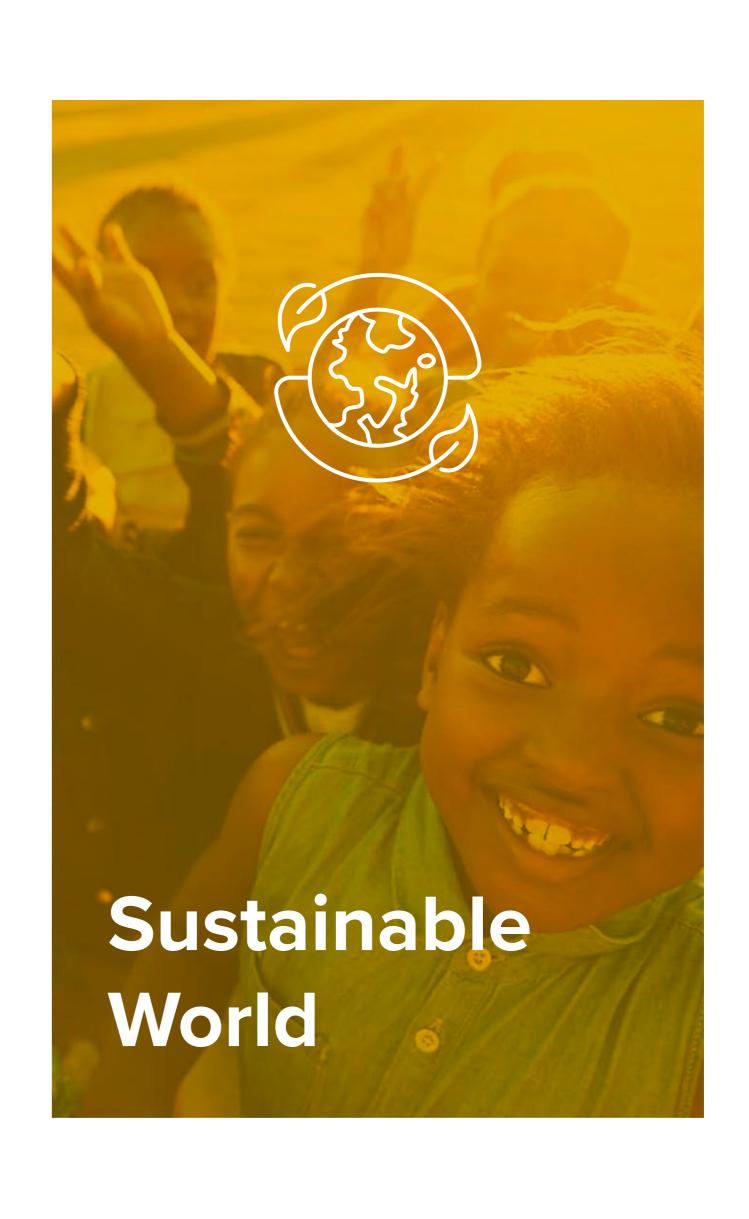
#### **Objectives**

Maximize positive impact on the planet and society.

Seize future financial opportunities.









#### Examples of industries involved in the energy transition theme include:





#### 3. Equity—Thematic/Impact Investment

Industrial companies

2

Water



**Engineering and consulting** 

#### Less than 1% of the world's water is potable and accessible.

# Access to water Technology solutions

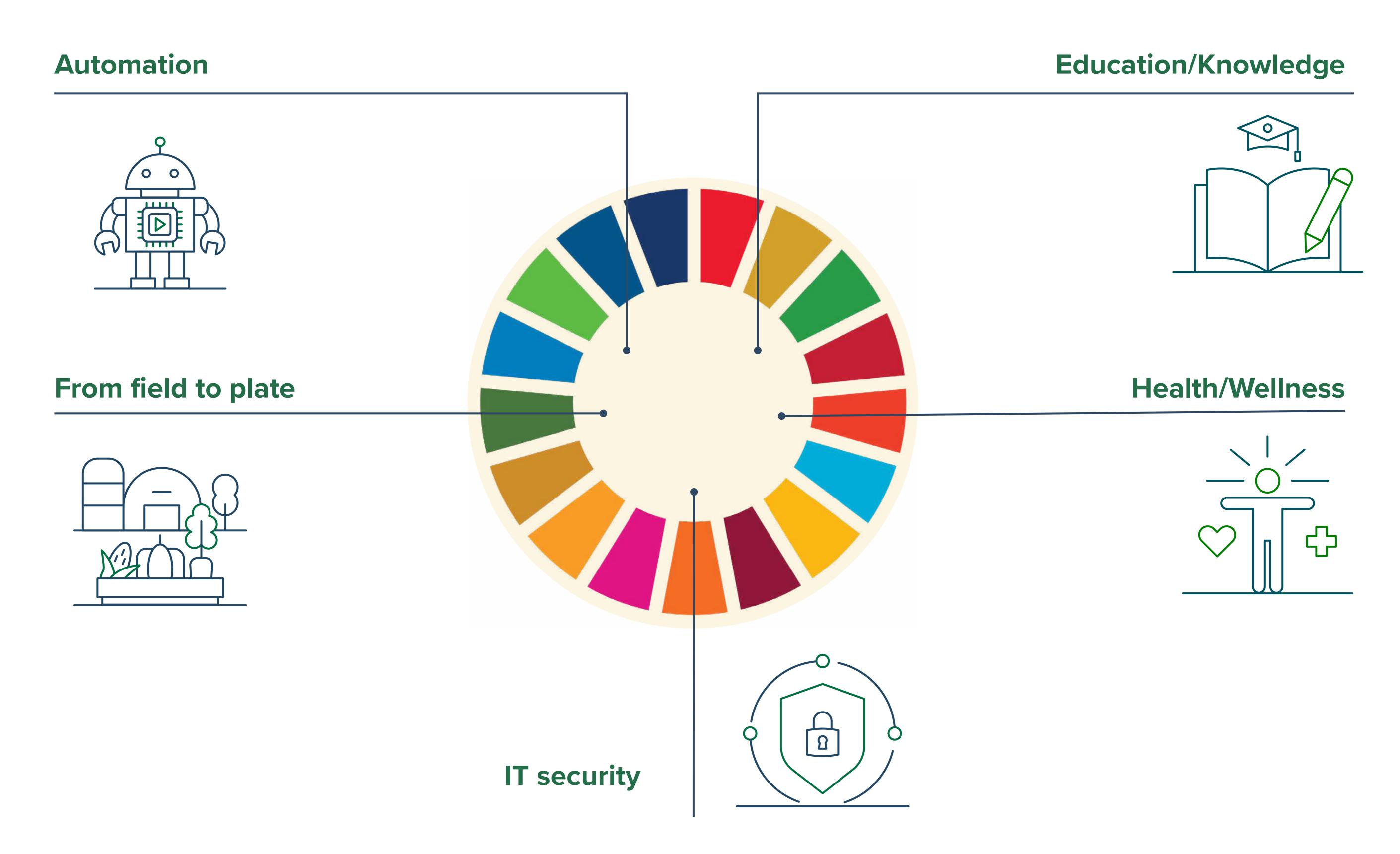


#### 3. Equity—Thematic/Impact Investment

#### 3 Sustainable World



## SUSTAINABLE GENALS



- The Sustainable Development Goals or Global Goals are a collection of 17 interlinked global goals designed to be a "shared blueprint for peace and prosperity for people and the planet, now and into the future."
- The SDGs were set up in 2015 by the United Nations General Assembly and are intended to be achieved by 2030.

In addition to focusing on positive areas, none of the three Greenwise portfolios hold any companies whose primary activity is in the following sensitive industries.\*





#### **Intensive Agriculture**

(GMO, Pesticides, Palm Oil)



#### Vice

(Gambling, Tobacco, Alcohol)



#### Oil and Gas

(Drilling, Operations, etc.)



Weapons and Military Contracts



Coal

GreenWise Conservative Portfolio, GreenWise Balanced Portfolio and GreenWise Growth Portfolio. As of 31/05/2022.

#### GreenWise, the cornerstone of a future-oriented Responsible Investment philosophy.

#### RGP Investments take action:



#### Recipient of 2 RiA Leadership Awards in 2022 by RiA in 2022:

**Integration** Award

**Market Education Award** 





# The GreenWise Portfolios

By design, the GreenWise portfolios bring together the top responsible investment mandates available to offer a modern, leading-edge product. This is an approach to sustainability that seeks to protect our future by reducing our impact on the planet.

No longer do investors have to choose between investing responsibly and achieving strong returns.

Take advantage of these portfolio solutions that address sustainability and materiality effectively to support investors' real values.

#### Be part of the solution!

#### **CONSERVATIVE**

40% Equity

60% Fixed Income

This asset mix is primarily focused on fixed-income securities. It also has a stock component to o°er good growth in capital and increase the portfolio's potential for long-term growth.

#### **BALANCED**



60% Equity

40% Fixed Income

This asset mix is weighted more toward long-term growth of capital. To reduce overall portfolio volatility it also has a significant component in fixed-income securities.

#### **GROWTH**



80% Equity

20% Fixed Income

This asset mix is for investors who are looking for a significant increase in capital over the long term. This portfolio has a bond component to balance out the short-term volatility of the equity component.

		SERIES A	SERIES F
GreenWise Portfolio Conservative	Codes	RGP600	RGP603
	Management Fee (*)	1.70%	0.70%
	Trailer Fee	1.00%	N/A
GreenWise Portfolio <b>Balanced</b>	Codes	RGP700	RGP703
	Management Fee (*)	1.80%	0.80%
	Trailer Fee	1.00%	N/A
GreenWise Portfolio Growth	Codes	RGP800	RGP803
	Management Fee (*)	1.90%	0.90%
	Trailer Fee	1.00%	N/A

The information herein is provided for illustrative purposes only and may not under any circumstances be considered as a recommendation to buy or sell. Please consult an advisor regarding your personal situation. The foregoing reflect the thoughts, opinions and investment strategies of RGP Investments and are subject to change at its discretion and without prior notice, based on changing market dynamics or other considerations.

Reasonable steps were taken to provide up-to-date, accurate and reliable information, and we believe the information to be so when produced. All information contained in this document has been compiled by RGP Investments from various sources with their authorization and in compliance with the Copyright Act. This information is believed to be reliable, but no representation or warranty, express or implied, is made by RGP Investments, its a liates or any other person as to its accuracy, completeness or correctness. RGP Investments and its a liates assume no responsibility for any errors or omissions.

#### Notes on forward-looking statements:

This document may contain forward-looking statements about future performance, strategies or prospects, and possible future actions. The words "may", "could", "should", "suspect", "outlook", "believe", "plan", "anticipate", "estimate", "expect", "intend", "forecast", "objective" and similar expressions are intended to identify forward-looking statements. Forward-looking statements are not guarantees of future performance. Forward-looking statements involve inherent risk and uncertainties with respect to general economic factors, so it is possible that predictions, forecasts, projections and other forward-looking statements will not be achieved. We caution you not to place undue reliance on these statements as a number of important factors could cause actual events or results to die materially from those expressed or implied in any forward-looking statement. These factors include, but are not limited to, general economic, political and market factors in Canada, the United States and internationally, interest and foreign exchange rates, global equity and capital markets, business competition, technological changes, changes in laws and regulations, judicial or regulatory judgments, legal proceedings and catastrophic events. The above list of important factors that may a ect future results is not exhaustive. Before making any investment decisions, we encourage you to consider these and other factors carefully.

RGP Investments retain ownership of the contents of this document and of any derivatives therein or applications thereof under all applicable intellectual property legislation. Any reproduction, in whole or in part, of this document and/or of its images without the prior consent of RGP Investments shall constitute a violation under such legislation and prescribed proceedings may be instituted against the violator.

The GreenWise Portfolios are managed by RGP Investments. Please read a fund's prospectus before investing. Mutual funds are not guaranteed. Their values change frequently and past performance may not be repeated. Investors will pay management fees and expenses, may pay commissions or trailing commission. Investors may experience a gain or loss.

Morningstar data identified for this purpose in the presentation is owned by Morningstar. © 2022 Morningstar. All Rights Reserved. The information contained herein: (1) is proprietary to Morningstar and/or its content providers; (2) may not be copied or distributed; and (3) is not warranted to be accurate, complete or timely. Neither Morningstar nor its content providers are responsible for any damages or losses arising from any use of this information. Past performance is not a guarantee of future results.



# Be part of the solution!

