The Responsible Investor’s Guide

Be part of the solution!

GREENWISE PORTFOLIOS
What is Responsible Investing?

Responsible Investing means considering more than just the financial indicators when investing; it means assessing the positive and negative impacts of business operations.

A brief history of Responsible Investing:

2005
United Nations launches initiative to develop Principles for Responsible Investment
- The United Nations sets up a committee of 20 influential investors from 12 different countries.
- The mandate of the committee is to define the fundamental principles of responsible investing.

2006
Adoption of the Principles for Responsible Investment:
- The UN establishes Principles for Responsible Investment (PRI).

2015
UN establishes the 17 Sustainable Development Goals (SDGs): A list of global goals to end poverty, protect the planet and ensure that all people enjoy peace and prosperity by 2030.
- To support companies and investors who want to invest sustainably and improve their ESG (environmental, social and governance) practices, the United Nations establishes 17 Sustainable Development Goals.
- These goals are a universal call to action to end poverty, protect the planet and improve the daily lives of people all around the world, while opening up new prospects for the future.

2020
Responsible investment today:
- In more than 170 countries, over 3000 signatories have committed to the Principles of Responsible Investment, including RSP Investments.
- Close to $1.9 trillion in assets worldwide.

More information can be found at:
https://www.unpri.org/
Understanding Responsible Investment

Three Main Pillars:

Environment (E)
- Climate Risk
- Scarcity of Natural Resources
- Pollution and Waste

Social (S)
- Issues related to Work and Product Reliability
- Risks to Data Security
- Opposition from Stakeholders

Governance (G)
- Corporate Governance
- Quality and Effectiveness of Boards of Directors
- Diversity and Equality
The 17 Sustainable Development Goals of United Nations

1. **No Poverty**
   - To create sustainable jobs and foster equality, economic growth must be shared.

2. **Zero Hunger**
   - The food and agriculture sector offers key pathways to development and is central to the eradication of hunger and poverty.

3. **Good Health and Well-being**
   - Helping people live healthy lives and supporting the health and well-being of all is vital to sustainable development.

4. **Quality Education**
   - Getting a good education is fundamental to improving peoples’ lives and sustainability.

5. **Gender Equality**
   - Equality of the sexes is not only a basic human right, it is also critical to creating a peaceful, prosperous and sustainable world.

6. **Clean Water and Sanitation**
   - Providing universal access to clean water is vital to creating the world we want to live in.

7. **Affordable and Clean Energy**
   - Green energy is an opportunity to change lives, the economy and the planet.

8. **Decent Work and Economic Growth**
   - To truly eliminate poverty, we need to reconsider and reframe our economic and social policies.

9. **Industry, Innovation and Infrastructure**
   - Investment in infrastructure is vital to achieving sustainable development.

10. **Reduced Inequalities**
    - Reduce inequalities within and between countries.

11. **Sustainable Cities and Communities**
    - The future we want has cities that offer diverse opportunities for all.

12. **Responsible Consumption and Production**
    - The goal of sustainable consumption and production is to “do more and better with less.”

13. **Climate Action**
    - The fight against global warming cannot be separated from the drive to sustainability.

14. **Life Below Water**
    - Wise and careful management of our oceans is vital for a sustainable future.

15. **Life on Land**
    - Deforestation and desertification pose major challenges to sustainability.

16. **Peace, Justice and Strong Institutions**
    - We need to foster peaceful and inclusive societies, with access to justice for all and strong, responsible and effective institutions at all levels.

17. **Partnerships for the Goals**
    - Sustainability requires inclusive partnerships built on shared principles and values, a common vision, and common goals.
Performance

True or false: Responsible investing hurts the investor’s returns?

FALSE: In fact, organizations that adopt practices in line with responsible investing outperform.

The Growing Popularity of Responsible Investing

- 86% of Canadian investors are interested in responsible investments
- 82% of Canadian investors would like to dedicate a portion of their portfolio to responsible investments
- 77% of Canadian investors agree that companies with good ESG practices are better long-term investments

Capital Flowing (in billion)

The capital flowing into responsible investments has seen exponential growth in recent years.
GreenWise Portfolios:

Help build a better future by maximizing the impact of every dollar invested.

Be part of the solution!
Why GreenWise?

You want:

- To invest aligned with your values
- To make a difference for future generations
- To invest without compromising your returns, society, or the environment

Level of impact of Responsible Investments:

**Impact:** Identifying companies that generate a positive impact

**Exclusion:** Withholding investment from harmful or negative stocks and industries

**Traditional Investments**
Our highly conscientious managers are completely independent

1. **All Investments Products Available**

2. **Funds Dedicated to Responsible Investments**

3. **Identify the Best Based on Their ESG Assessment**

4. **GreenWise Selection Process**
   - Macroeconomic Trends
   - Capital Movements
   - Diversification & Complementarity
   - Maximization of ESG Impact

---

**GreenWise Portfolios**

**PORTION EQUITY**

- Etho Climate Leadership US
- Change Finance US Fossil Fuel Free
- First Trust NASDAQ® Clean Edge® Smart Grid Infrastructure
- First Trust NASDAQ® Clean Edge® Green Energy
- Ecofin Global Water ESG
- CI First Asset MSCI World ESG Impact
- iShares ESG Advanced MSCI EAFE
- iShares MSCI USA ESG Select
- iShares Global Clean Energy
- Horizons Global Sustainability Leaders
- Invesco Cleantech™

**PORTION FIXED INCOME**

- Optimum Heritage ESG Universe Bond
- Addenda Impact Fixed income
- VanEck Vectors Green Bond
- BMO ESG US Corporate Bond

*Securities as at 28/09/2020 and subject to modification without notice.*
Invest in themes aligned with the United Nations Sustainable Development Goals

**Carbon Solution (central theme)**
Climate change is now affecting every country on every continent. Technological innovation has led to solutions that can help businesses reduce their carbon footprint. These carbon solutions will play a critical role in the coming years in the fight against climate change.

**Renewable Energy and Transportation**
Making the transition to cleaner energy and improving access to public transit are both vital to achieving the goals set by the United Nations for 2030.

**Water, Pollution and Waste**
Ensuring sustainable consumption and production is all about doing more with less.

**Health and Well-Being**
Encouraging the health and well-being of everyone, at every age, is an essential condition for sustainable development.

**Education**
Education fosters social and economic mobility and provides a means for families to rise above poverty.

In addition to focusing on positive areas, GreenWise limits its involvement in sensitive industries

*THE GREENWISE BALANCED PORTFOLIO VS TRADITIONAL INVESTMENT shows the portfolio’s exposure to sensitive industries, comparing it to the MSCI index that represents the industry in question. The data are from Morningstar.
*Positive and harmful sectors are groupings of industries and sub-industries created by RGP Investments based on their positive or harmful Morningstar ranking. The presence of each industry and sub-industry in the portfolio analyzed is calculated by comparing their exposure to that of all the securities and investment funds in the Morningstar database. The traditional investment result is drawn from MSCI World Index data.

https://www.un.org/fr/
GreenWise, the cornerstone of a future-oriented Responsible Investment philosophy.

RGP Investments takes action:
The GreenWise Portfolios

By design, the GreenWise portfolios bring together the top responsible investment mandates available to offer a modern, leading-edge product. This is an approach to sustainability that seeks to protect our future by reducing our impact on the planet.

No longer do investors have to choose between investing responsibly and achieving strong returns.

Take advantage of this product that effectively addresses sustainability and materiality to support investors’ real values.

---

**CONSERVATIVE**

- **40% Equity**
- **60% Fixed Income**

This asset mix is primarily focused on fixed-income securities. It also has a stock component to offer good growth in capital and increase the portfolio’s potential for long-term growth.

---

**BALANCED**

- **60% Equity**
- **40% Fixed Income**

This asset mix is weighted more toward long-term growth of capital. To reduce overall portfolio volatility it also has a significant component in fixed-income securities.

---

**GROWTH**

- **80% Equity**
- **20% Fixed Income**

This asset mix is for investors who are looking for a significant increase in capital over the long term. This portfolio has a bond component to balance out the short-term volatility of the equity component.

---

**GreenWise Portfolio Conservative**

- Codes: RGP600
- Management Fee*: 1.70%
- Trailer Fee: 1.00%

**GreenWise Portfolio Balanced**

- Codes: RGP700
- Management Fee*: 1.80%
- Trailer Fee: 1.00%

**GreenWise Portfolio Growth**

- Codes: RGP800
- Management Fee*: 1.90%
- Trailer Fee: 1.00%

---

**SERIES A**

- Codes: RGP603
- Management Fee*: 0.70%
- Trailer Fee: N/A

**SERIES F**

- Codes: RGP703
- Management Fee*: 0.80%
- Trailer Fee: N/A

---

(*) Trailer Fees are included in Management Fees.
The information herein is provided for illustrative purposes only and may not under any circumstances be considered as a recommendation to buy or sell. Please consult an advisor regarding your personal situation. The foregoing reflects the thoughts, opinions and investment strategies of RGP Investments and are subject to change at its discretion and without prior notice, based on changing market dynamics or other considerations.

Reasonable steps were taken to provide up-to-date, accurate and reliable information, and we believe the information to be so when produced. All information contained in this document has been compiled by RGP Investments from various sources with their authorization and in compliance with the Copyright Act. This information is believed to be reliable, but no representation or warranty, express or implied, is made by RGP Investments, its affiliates or any other person as to its accuracy, completeness or correctness. RGP Investments and its affiliates assume no responsibility for any errors or omissions.

Notes on forward-looking statements:

This document may contain forward-looking statements about future performance, strategies or prospects, and possible future actions. The words “may”, “could”, “should”, “would”, “suspect”, “outlook”, “believe”, “plan”, “anticipate”, “estimate”, “expect”, “intend”, “forecast”, “objective” and similar expressions are intended to identify forward-looking statements. Forward-looking statements are not guarantees of future performance. Forward-looking statements involve inherent risk and uncertainties with respect to general economic factors, so it is possible that predictions, forecasts, projections and other forward-looking statements will not be achieved. We caution you not to place undue reliance on these statements as a number of important factors could cause actual events or results to differ materially from those expressed or implied in any forward-looking statement. These factors include, but are not limited to, general economic, political and market factors in Canada, the United States and internationally, interest and foreign exchange rates, global equity and capital markets, business competition, technological changes, changes in laws and regulations, judicial or regulatory judgments, legal proceedings and catastrophic events. The above list of important factors that may affect future results is not exhaustive. Before making any investment decisions, we encourage you to consider these and other factors carefully.

RGP Investments retains ownership of the contents of this document and of any derivatives therein or applications thereof under all applicable intellectual property legislation. Any reproduction, in whole or in part, of this document and/or of its images without the prior consent of RGP Investments shall constitute a violation under such legislation and prescribed proceedings may be instituted against the violator.

The GreenWise Portfolios are managed by RGP Investments. Please read a fund’s prospectus before investing. Mutual funds are not guaranteed. Their values change frequently and past performance may not be repeated. Investors will pay management fees and expenses, may pay commissions or trailing commission. Investors may experience a gain or loss.

Morningstar data identified for this purpose in the presentation is owned by Morningstar. © 2020 Morningstar. All Rights Reserved. The information contained herein: (1) is proprietary to Morningstar and/or its content providers; (2) may not be copied or distributed; and (3) is not warranted to be accurate, complete or timely. Neither Morningstar nor its content providers are responsible for any damages or losses arising from any use of this information. Past performance is not a guarantee of future results.
Be part of the solution!